

Jose Castellvi joins the team at WEBB Banks



The industry veteran takes on VP of Travel Retail & Spirits, in the newly created role by the premium distributor

WEBB Banks, the leading premium wine and spirits distributor for travel retail, the Caribbean and Central America, has announced that Jose Castellvi has joined the company in the newly created role of Vice President, Travel Retail and Spirits. Reporting to WEBB Banks CEO Andy Consuegra, Castellvi will be responsible for the day-to-day management of the company's growing spirits portfolio, as well as fostering and maintaining relationships with duty free partners.

He joins the WEBB Banks senior leadership team of Phillip Jarrell, Kam Snow, and Juan Carlos Rodriquez.

Prior to joining WEBB Banks, Castellvi spent 16 years at William Grant & Sons in a number of positions in Latin America and the Caribbean, most recently, as Regional President Travel Retail Americas and Caribbean. He also served for six years as President of Bacardi Dominicana SA in the Dominican Republic.

"We're excited to welcome Jose to the team. His decades of supplier and distributor management experience, as well as his extraordinary wine and spirits knowledge, will be invaluable as we continue to position WEBB Banks for future growth. 2020 was undoubtedly a challenging period for our industry, but we're very proud of our success and accomplishments last year, and with Jose's help we're looking forward to building on that now in 2021," says Consuegra.

"In the 1950s, my father was a liquor distributor in Cuba and I am proud every day to have followed in

his footsteps, spending the past 30+ years in this dynamic industry. It's definitely a highlight of my career, joining Andy and the talented team at WEBB Banks to grow distribution in the region and help this organization continue to reach new heights and continued successes," adds Castellvi.