DutyFree & Travel Retailing Magazine

Gebr Heinemann and local partner named exclusive operator at Domodedovo Airport's new terminal

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Travel Retail Domodedovo's 7,000 square meter duty free area is scheduled to open in June 2018 at Moscow Domodedovo Airport (Photo credit: Shutterstock.com)

Travel Retail Domodedovo (TRD), the joint venture between Gebr Heinemann and its local partner Greenway, has won the tender to become the exclusive duty free operator in the new international terminal at Moscow's second largest airport, Domodedovo.

The 7,000 square meter area is scheduled to open in June 2018. The contract period is seven years.

Oleg Zhytomyrsky, Director Sales Russia/CIS at Gebr Heinemann, explained: "Over the years, TRD has established itself as a reliable and competent duty free operator. We will continue to expand this competence in the coming years and present a comprehensive and varied range of duty free products to passengers at Domodedovo Airport.

"We are delighted at winning this tender, which is a great confirmation of our entrepreneurial commitment in Russia."

Travel Retail Domodedovo, founded in 2007, operates two duty free shops and three duty paid shops at Domodedovo Airport. When the new terminal opens, all international flights will operate from this terminal, while national flights will be concentrated in the existing facility.

TRD will therefore be responsible for all duty free trading at Domodedovo Airport. The number of local employees will be gradually and significantly increased, the company said.

The future duty free area will comprise a large main area of approximately 4,000 square meters in the form of a walkthrough shop directly behind the security checkpoint and two large areas for various fashion and accessories boutiques.

After its founding in 2007, Travel Retail Domodedovo began to bid for tenders in the Russian market. Opened in 2009, its first shop at Moscow Domodedovo Airport had a sales area of 18 square meters.

Today, TRD boasts a team of nearly 300 employees, operating at five Russian airports (Moscow Domodedovo, Moscow Ostafyevo, Ekaterinburg Koltsovo, Samara Kurumoch, and Moscow Zhukovsky).

As the second largest airport in Russia, Moscow Domodedovo Airport is TRD's key business location. TRD is run by General Manager Sergey Govorushko.