

Dufry wins contract extension at Kuwait International



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Dufry announced that it has extended by a further four years its current contract to operate the two duty free stores in Terminal 1 at Kuwait International Airport. The airport, which is managed by the Kuwait Directorate General of Civil Aviation (DGCA), handles over 4 million passengers annually and is the gateway to the State of Kuwait.

As part of the contract extension, which will run through to 2026, Dufry will completely refurbish its existing stores occupying a total retail space of 384-sqm, which is operated in partnership with That-Es Salasil. The longstanding partnership is a proven cooperation that has been successfully operating at Kuwait International Airport since 2006. During this time, both parties have built up a detailed understanding of the airport's customer profile and expectations.

When the store refurbishments are complete, customers will be able to enjoy an extended product assortment and a new, curated selection of jewelry and sunglasses. These will complement today's offerings featuring international brands covering all the main travel retail categories including perfumes & cosmetics, food and confectionery, as well as tobacco and luxury goods. Customers will also benefit from Dufry's expertise in serving Middle Eastern markets, acquired over the many years of operating 26 duty free shops at five airports in the region.

"We are delighted to have been awarded this contract extension and would like to thank our partners at DGCA for renewing the trust placed in us to operate the duty-free stores in Terminal 1. For Dufry this consolidates our strong presence in the Middle East, which continues to be one of the fastest growing regions of our industry," comments Alberto Iglesias, Chief Operating Officer for the Mediterranean, Eastern Europe & Middle East, Dufry.